Dear Author,

Please, note that changes made to the HTML content will be added to the article before publication, but are not reflected in this PDF.

Note also that this file should not be used for submitting corrections.

Critical Perspectives on Accounting xxx (2015) xxx-xxx



Contents lists available at ScienceDirect

### Critical Perspectives on Accounting



journal homepage: www.elsevier.com/locate/cpa

### Peru, mountains and los niños: Dialogic action, accounting and sustainable transformation

**Q1** M. Contrafatto <sup>a,\*</sup>, I. Thomson <sup>b</sup>, E.A. Monk <sup>c</sup>

<sup>a</sup> University of Bergamo, Italy

Q2<sup>b</sup> Heriot-Watt University, United Kingdom

<sup>c</sup> University of Dundee, United Kingdom

#### ARTICLE INFO

Article history: Received 30 June 2013 Received in revised form 23 April 2015 Accepted 29 April 2015 Available online xxx

Keywords: Activism Sustainability Environmental Q4 Dialogic theory Praxis Mediation Case study Developing country

#### ABSTRACT

In this paper we explore how accounts co-produced by Peruvian pupils and teachers, embedded within an activist project, helped to translate sustainability into something familiar that their community could engage *with* and act *for* (Contrafatto, 2013). Creating this closeness to, and everydayness of, sustainability was seen to be critical for community praxes. This paper presents our justification for including these children's accounts in the assemblage of practices that make up the social accounting project. We argue that it is important that sustainability accounts codify, using culturally relevant media, language and objects/symbols, the causes of a community's unsustainability in order to enable the exploration of more sustainable ways of living. The co-production of accounts with those seeking to provide locally relevant solutions is also an important aspect of sustainability accounting. This research contributes to social and environmental accounting by exploring theoretically and empirically how dialogically-inspired accounts could be used within activist projects to improve the sustainability of communities.

© 2015 Published by Elsevier Ltd.

1

2

3

4

5 6 7

"The dialogue, as the encounter among men to name the world, is a fundamental precondition for their true humanization" (Freire, 2005, p. 137)

#### 12 **1. Introduction**

13 Q5 The investigation of empirical sites where activists<sup>1</sup> engage with communities to bring about sustainable change offers 14 important insights into the design of accounting practices with greater potential to address the social, economic and 15 ecological problems confronting our planet (Bebbington & Thomson, 2007; Cooper, Taylor, Smith, & Catchpowle, 2005; 16 Crossley, 2003; Den Hond & De Bakker, 2007; Dey, Russell, & Thomson, in press; Gallhofer, Haslam, Monk, & Roberts, 2006; 17 Gray, 2013; Gray, Brennan, & Malpas, 2014; Harte & Owen, 1987). The ability of calculative accounting practices to address

http://dx.doi.org/10.1016/j.cpa.2015.04.009 1045-2354/© 2015 Published by Elsevier Ltd.

<sup>\*</sup> Corresponding author at: University of Bergamo, Department of Management, Economics and Quantitative Methods, Via dei Caniana 2, Bergamo 24127, O3 Italy. Tel.: +39 0352052623.

E-mail address: massimo.contrafatto@unibg.it (M. Contrafatto).

<sup>&</sup>lt;sup>1</sup> In this paper we use a broad definition of activism (and activists) to indicate the actions of any individual who participates in some form of organised interventions intended to, directly or indirectly, trigger social, ecological or political transformation to the conduct (or intentions) of others, who are considered to be problematic. We are aware of a contradiction in Freire's use of activism, as action without reflection, and the more contemporary generic definition used in this paper.

M. Contrafatto et al. / Critical Perspectives on Accounting xxx (2015) xxx-xxx

these concerns has been extensively criticised (e.g. Cooper, 1992; Cooper et al., 2005; Everett, 2004; Gray, 2010; Neu, 2000, 2006), and we would like to explore the potential of (alternative forms of) accounts that rely less on calculative rationality and were designed specifically to enable social change. In this paper, we examine how accounts, co-produced by teachers and pupils, mediated (Miller & O'Leary, 2007) between high-level political and scientific debates on sustainable development and the life in Lucre, a rural Peruvian town in the Andes mountains. These accounts, embedded within an activist project, helped to translate sustainable development into something familiar with which the community<sup>2</sup> could engage *with* and act *for* (Contrafatto, 2013). This paper contributes to the development of social and environmental accounting practices by analysing, theoretically and empirically, how dialogically-inspired accounts could be developed and used within activist projects to improve the sustainability of communities (Freire, 2005; Kneip, 2013).

Theories of activism (e.g. Den Hond & De Bakker, 2007; Freire, 2005; Kneip, 2013) challenge our preconceptions as to what constitutes an 'account' and can be considered part of the universe of all possible accountings through which important stories and events are narrated (Contrafatto & Bebbington, 2013; Gray, 2010; Gray et al., 2014). This paper draws on research on the history of accounting (Napier, 1993; Solomon & Thomson, 2009), visual images in accounting (Jack, Davison, & Craig, 2013) and the use of accounts by activists (e.g. Contrafatto & Bebbington, 2013; Cooper et al., 2005; Dey et al., in press; Gallhofer et al., 2006) to justify our inclusion of these dialogically-inspired representations of problems and solutions as part of the social accounting project (Gray, 2010).

In this paper, we provide our analysis of how dialogically-inspired accounts (Thomson & Bebbington, 2004, 2005) formed part of an activist project,<sup>3</sup> supported by GlobalEd, to make visible and mitigate the risks and threats (Miller, Kurunmäki, & O'Leary, 2008) associated with unsustainable thinking and actions to the community of Lucre. We analyse how GlobalEd, a small community interest organisation, and local activists used dialogic-inspired<sup>4</sup> accounting practices (Bebbington, Brown, Frame, & Thomson, 2007; Dillard & Roslender, 2011) to "educate the community to build sustainable living through educating the children" (Teacher, Lucre). These accounts took many forms, including: pictures, photographs, calendars, videos, stories, songs, exhibitions and plays. These accounts were very different from the corporate social and environmental accounts that dominate social accounting research. However, we suggest these accounts, which represented the children's (i.e. los niños) codifications (Freire, 2005) of unsustainable aspects of life in Lucre, are worthy of consideration as they were influential in enabling small, but important changes.

In our study, of particular interest is how these accounts mediated between the high-level political and scientific debates
 on sustainable development and everyday life in rural Peru. These accounts confronted villagers with threats to their
 community and legitimated actions to protect and sustain their way of life. In exploring these dialogic-infused accounting
 dynamics, this paper provides insights into the potential of exploring possible links between dialogic pedagogy, education
 for sustainable development (Sterling, 2001) and accounting for sustainable transformations (see for example, Bebbington &
 Larrinaga, 2014; Contrafatto, 2014; Gray, 2010, 2013; Gray et al., 2014; Miller et al., 2008)

The remainder of this paper is organised as follows. The next section describes the theoretical framework used to analyse and interpret the empirical evidence. The third section outlines the research methods and the background to the case study. In the fourth section, an analysis of the empirical evidence is undertaken. Finally, concluding remarks are provided.

### 53 2. Sustainable transformation, accounting, codification and dialogic activism

The unsustainable state of our planet (e.g. IPCC, 2013) requires urgent consideration as to what would constitute effective accounting for sustainable transformation (Bebbington & Larrinaga, 2014; Gray, 2010, 2013; Gray et al., 2014). In this paper, we distinguish between accounting (and accounts) of sustainability and accounting (and accounts) for sustainable transformation. Accounting for sustainable transformation is defined as a set of accounting practices, which embrace and meet the challenges posed by sustainability, promoting and supporting the transition towards more sustainable ways of organising human life (Bebbington et al., 2007; Contrafatto, 2013) rather than simply making visible the (un)sustainability of a corporate entity. It is our contention that useful insights emerge from conceptualising accounting for sustainable transformation as a form of codification within projects of dialogic change, i.e. as a type of dialogic codification (Freire, 2005). Thomson and Bebbington (2004, 2005) discussed the characteristics of dialogic-inspired accounting in order to critique corporate social reporting practices. We wish to build on their work by examining other accounting-like practices within Freire's theory of dialogic action with potential relevance for sustainable transformation and sustainable accounting.

Dialogic codifications and dialogic accounting share the objectives of: consciousness-raising as to the unsustainability of our current socio-economic-cultural systems; problematisingu unsustainable modes of thinking and acting; redefining individuals' gifts and skills; improving decision making processes; and exploring feasible sustainable futures (Bebbington et al., 2007; Dillard & Roslender, 2011; Gray, 2010; Gray et al., 2014; Lehman, 2001, 2002). However, unlike conventional

Please cite this article in press as: Contrafatto, M., et al. Peru, mountains and los niños: Dialogic action, accounting and sustainable transformation. *Crit Perspect Account* (2015), http://dx.doi.org/10.1016/j.cpa.2015.04.009

<sup>&</sup>lt;sup>2</sup> We use Freire's notion of community, which is a social group facing a common oppressive force rather than people living in a common geographical space.

<sup>&</sup>lt;sup>3</sup> Drawing on Freire's understanding, a project is a form of activism carried out with communities in the process of organising and enabling these communities to transform themselves. (Freire, 2005, p. 54).

<sup>&</sup>lt;sup>4</sup> We use the term dialogic to include most of the attributes of Dillard and Roslender's polylogic accounting. In our analysis, we returned to Freire's seminal text "Pedagogy of the Oppressed" and concluded that in the context of this text there was very little difference between his use of dialogic in 1972 and the later term polylogic. However, a more detailed analysis of the differences and similarities of these two terms is beyond the scope of this paper.

# **ARTICLE IN PRESS**

### M. Contrafatto et al./Critical Perspectives on Accounting xxx (2015) xxx-xxx

corporate social reports, dialogic codifications and dialogic accounts are not intended to hold the community to account for

their actions, but produced by the community for the community in order to transform their future. As explained by Freire
(2005), dialogic codifications are not simple depictions of community life, but representations of the societal structures and
'thought-languages' that constrain their actions. These dialogic codifications provide "meaningful re-presentations of the
[concrete] existential situations" of the community (Freire, 2005, p.105).

Dialogic codifications allow the community to explore and to challenge the legitimacy of the 'thought-language' that shapes their way of life and restricts the possibility of change. Codifications also present to the community new possibilities to stimulate a dialogue as to their suitability and feasibility for local transformative actions. From this perspective, codifications can be conceived as accounts of the problematic ways of thinking (and doing) and accounts of possible solutions. In particular, codifications expose the nature and contradictions of the impediments (physical, cultural and intellectual), which Freire calls "limiting situations and factors" (Freire, 2005, p. 99), in order to overcome these impediments through a series of limit-acts.<sup>5</sup>

81 Conceptualising accounting for sustainable transformation as a form of dialogic codification poses a number of challenges to the development of accounting-sustainability practices (Thomson, Grubnic, & Georgakopolous, 2014). One of these 82 83 challenges concerns defining what would constitute a dialogic accounting entity. Most social and environmental accounting 84 entities are normally associated with a corporation or other type of social institution. In dialogic activism, accounting entities 85 are more likely to be associated with problematic aspects of a community's everyday life. Dialogic accounting entities are 86 often the obstacles that a community wishes to overcome as part of their transformation process. Other challenges relate to 87 the appropriateness of different media, languages and symbols used in any accounting process. Hence, evaluating the 88 potential impact of dialogical accounting (and accounts) for sustainable transformation requires an understanding of the 89 activism within which they an integral part, as well as analysing their structure, media and content. Fig. 1 is our attempt to 90 map the complex interrelated stages of a generic dialogic transformative project.

Dialogic activism involves four key phases: project design; problem posing; solution exploration and implementation. The preparation of accounts, their interpretation and the creation of new accounts to inform subsequent dialogue and action are critical processes within all four phases. As mentioned earlier, these accounts differ from conventional accounting in a number of ways, including how these accounts are interpreted by stakeholders.

Sections 2.1 and 2.2 explore in more detail the issues identified above and offer potential insights derived from our
 analysis of Freire's seminal text, "The Pedagogy of the Oppressed" (Freire, 2005). We conclude Section 2 with a conceptual
 framework (Table 1) that identifies the attributes that we consider part of dialogic accounting (and accounts) for sustainable
 transformation.

### 99 2.1. Dialogic action and sustainable transformation

100 It is not possible to summarise the full richness and complex nuances of Freire's theory of dialogic action in a single paper.
 101 However, we do feel a short summary will help locate our subsequent theoretical and empirical analysis.

Dialogic action, with the intention of sustainable transformation, requires the community to unveil unsustainable thinking as an oppressive force to themselves, not the external imposition of sustainable thinking and pre-packaged sustainable solutions. Sustainable transformation requires the restoration of power to communities in order to resist the threats and hazards from unsustainable 'thought-language' and action (Cooper et al., 2005; Gray et al., 2014; Lehman, 2002). This restoration of power and empowerment of community is a central component of dialogic activism. Dialogic activism is predicated on enabling communities to take control of their thinking and recognise their thinking as legitimate. This, in turn, grants communities the confidence and power to self-legitimate their actions.

109 However, there is the paradox of how to enable a community, particularly one enmeshed in the oppression of 110 unsustainable thinking and actions, to recognise the need for change and their capacity for sustainable transformation. How 111 does a community become aware they are suffering from unsustainability? This awareness of the risks and threats of 112 unsustainable thinking and actions is critical to the initiation of any dialogic activism project. In the context of sustainable 113 transformation, this often requires the intervention of external activists. These activists can take different institutional 114 forms. These could include, for example, regional/national public sector organisations, supranational organisations (e.g. 115 World Health Organisation, UN), large multinational NGOs (e.g. Greenpeace, OXFAM), local NGOs or self-organised 116 community groups. In situations where powerful external activists seek to initiate projects of change or intervene in existing 117 projects, there is always the risk that they seek to impose their values or pre-packed generic solutions. This colonisation of 118 local communities by external experts would contradict the spirit of dialogical activism. The role of the external activists in 119 dialogic projects is not to dominate or take control of the project (Freire, 2005). Rather their role involves engaging with the 120 community to co-problematise oppressive aspects of life in the community; inspiring the emergence of local activists; 121 bearing witness to the community's oppression from unsustainable thinking and action; and supporting the design and 122 implementation of transformative projects.

When dialogic activists initially approach the community, their objective is to facilitate the development of a shared awareness of community life and the problematic issues in order to develop mutual understandings of possible areas for

<sup>&</sup>lt;sup>5</sup> Freire (2005) states that a limit-act is praxis that seeks to overcome oppressive situations that limit the freedom of the community to act.

Δ

## **ARTICLE IN PRESS**

#### M. Contrafatto et al./Critical Perspectives on Accounting xxx (2015) xxx-xxx

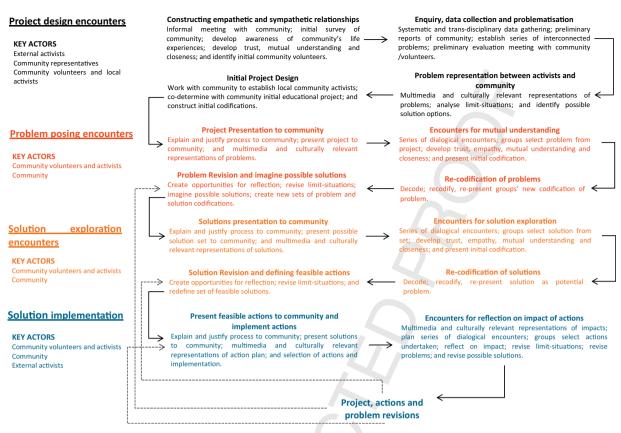


Fig. 1. Phases of a dialogic transformative project.

- transformation. It is important that early in this process, external activists seek volunteers from the community to participate in the design of any emerging project. As explained by Freire (2005), it is essential to constitute a working group that includes external as well as local volunteers. These volunteers are tasked with assembling materials that represent the
- history, culture, social institutions, work, leisure and other everyday routines of their community. The role of the external

#### Table 1

Dialogic accounting for sustainable transformation.

#### Accounting and accounts that:

#### Aims and purpose

- Inspire change and local activism
- Empower the community and legitimate their actions
- Do not blame the community for their past actions
- Help understand the reasons for past actions
- Make sustainability an everyday and practical part of community life
- Expose the contradictions between sustainable and unsustainable thinking

#### Process oriented

- Build into a holistic and multimedia account of the community
- Are produced by the community for the community in culturally sensitive formats
- Facilitate dialogue, trust and co-operation with similarly threatened communities
- Demonstrate the impact of any sustainable praxes undertaken by the community

#### Roles

- Represent the consequences of unsustainability thinking and actions for the community
- Explore possible future scenarios for the community
- Represent transformations in other communities
- Make explicit the 'thought-languages' that shaped the historic development of the community
- Mediate between sustainability concepts and community life
- Facilitate the creative expression of the community
- Create sympathy and empathy within the community
- Represent key encounters between community members

This table illustrates the characteristics of dialogic accounting for sustainable transformation. In particular, these features are grouped in three categories: (i) aims and purpose; (ii) process oriented; and (iii) roles. This table is drawn from our analysis of Freire (2005) and other related publications.

174

# **ARTICLE IN PRESS**

#### M. Contrafatto et al. / Critical Perspectives on Accounting xxx (2015) xxx-xxx

activists is to act as sympathetic and empathetic observers dedicated to understanding the living code of the community from the perspective of the community. Freire (2005) maintains that the search of a sympathetic<sup>6</sup> dialogue with the community is a key aspect of any dialogic project. It is through these sympathetic relationships that external activists (e.g. educators) are able to connect, co-participate and comprehend the world of the community (Freire, 2005). As mutual understandings develop through dialogue and observations, the external activists, in conjunction with the local activists, compile an initial series of accounts (codifications) of key aspects of the community.

135 From this perspective, dialogic accounts for sustainable transformation should attempt to represent, i.e. "codify" in 136 Freire's terms, the contradictions of the unsustainability/sustainability dialectic as something familiar that the community 137 can engage with and act to resolve (Contrafatto, 2013). Creating a closeness to, and everydayness of, sustainability through 138 dialogic codifications, or accounts, is critical to initiating and enabling transformative praxis. These accounts become the 139 focus of discussions with as many members of the community as possible. These initial accounts are subjected, in Freire's 140 (2005) words, to systematic "decodifications".<sup>7</sup> This involves community groups interpreting these accounts and revising 141 these accounts in dialogue with the external activists. Through this process new accounts, that collectively represent how unsustainable 'thought-language' and actions threaten and oppress the community,<sup>8</sup> are co-produced. 142

143 In the design phase, external activists could use their experience and expertise to represent the unsustainability of the 144 community and the possibilities of mitigating or avoiding future negative consequences. In dialogic encounters, external 145 activists reveal to the community that unsustainability is a real, but resistible, threat to their way of living. This revelation 146 requires accounts (codifications) of the problematic ways in which unsustainability manifests in the community. As part of 147 this process, activists could provide evidence of their personal experiences of sustainable transformations in their own life and in other communities. Providing accounts of the activists' personal struggle against similar unsustainable thinking 148 149 legitimates their role and ability to inspire the community to seek their own transformation. These accounts of successful (or 150 unsuccessful) change provide evidence of the benefits of sustainable transformation and hope for a more sustainable future 151 for the community.

Accounts, co-produced by the external and local activists, of the unsustainable present and accounts of a possible sustainable future of the community will form the conceptual scaffolding of any subsequent sustainable activism. Thus, from the perspective of Freire (2005), these external activists (e.g. educators) act as catalysts who, through dialogue with the community, encourage and lead the process of problematising the sustainability of the community.

156 It is important that external activists respect and understand the community's past actions in the context of wider 157 oppressive structures and thinking. Dialogic engagements and codifications should not seek to punish or blame the 158 community for past unsustainable decisions or actions. In other words, accounts of unsustainability are not designed to 159 shame individuals but to explore the reasons why individuals were forced or socially conditioned to act in certain ways. The 160 power of dialogic accounts (codifications) lies in inspiring the community to understanding what they know and how 161 theories of sustainability may (or may not) be relevant to them.

162 Once the community begin to develop *faith* in their own abilities, they can begin to see how to transform their world. Paraphrasing Freire, dialogic activism projects are motivated by "a profound sense of love and faith in the [oppressed] 163 people: a faith in their possibility to be more" (Freire, 2005, p. 90). Therefore, an important role of dialogic activists is to 164 165 inspire faith and capacity within the community to "make, create and recreate" (Freire, 2005, p. 90) their life. Cultivating the creative expression<sup>9</sup> of the local activists and the wider community will facilitate their effective participation in any 166 167 transformation. This creative expression needs to be cultivated in the preparation and interpretation of accounts, by creating 168 the capacity, within the community, to construct their own accounts in a way that makes sense to them in their situations. 169 External activists must be prepared to let go and withdraw after their involvement in the design stage and trust the

community to make decisions. The community should not feel obligated to account to activists for their actions; however,
 they may choose to do so as part of a mutual knowledge exchange process between equals. As emphasised by Freire (2005):

"Trusting the people is the indispensable precondition for revolutionary change. A real humanist can be identified more by his trust in the people, which engages him in their struggle, than by a thousand actions in their favour without that trust" (Freire, 2005, p. 60).

Even when transformative projects move from the design stage into problem posing, solution exploration and implementation, the central role and function of accounts is maintained. The control and responsibility over the production, design and interpretation of accounts moves from a collaboration between external and local activists to a collaboration between local activists and the wider community. This shift in control over accounts reinforces the importance of choosing appropriate dialogic accounting entities, channels of communication and modes of representation. Dialogic accounts are

<sup>&</sup>lt;sup>6</sup> The word sym-pathy is used in its etymological sense to mean 'the sharing of the same feeling', from (syn) 'together' and (pathos) "feeling'.

<sup>&</sup>lt;sup>7</sup> As contended by Freire (2005, p.105), decodification represents the critical analysis of a codified situation. The decodification of an existential situation normally results in a transition from the abstract to concrete. This implies recognizing the subject in the object [i.e. the concrete existential situation] and the object as a situation in which the subject is located.

<sup>&</sup>lt;sup>8</sup> If any initial dialogic engagement does not result in an acceptance by the community of the risks and threats of unsustainable 'thought-language' and action, then activists should withdraw from this specific project and critically reflect on the reasons for this for future projects.

<sup>&</sup>lt;sup>9</sup> Creative expression describes a set of practises that illustrate abstract concepts or ideas in a more concrete fashion. These practices allow individuals or groups to personalise their understandings of concepts or ideas and integrate their emotional and intellectual reactions.

### M. Contrafatto et al. / Critical Perspectives on Accounting xxx (2015) xxx-xxx

intended to capture moments in the life of a community expressed in ways that will allow an individual from that
 community to situate themselves and critically explore the factors, physical and conceptual, that created that moment.
 However, it is important that each account contributes to an evolving portfolio of accounts that systematically represents the
 problematic consequences of unsustainable thinking and actions and determines possible ways in which the community can
 transcend its unsustainable limiting situations (Freire, 2005).

185 These locally produced accounts are intended to enable dialogue within the community as to whether sustainability thinking and actions could be practically and beneficially applied to the community. This translation of abstract 186 187 sustainability thinking into local contexts is important in transformative projects and normally involves an object (a "mediating instrument", using a term adopted by Kurunmäki and Miller (2011, p. 222)) to construct points of commonality 188 189 between sustainability thinking and local practices. Therefore, any locally produced accounts for sustainable transformation will normally be constructed around locally relevant objects (i.e. accounting entities) that can create compelling. 190 191 understandable and culturally sensitive representations of the consequences of unsustainability. These accounting entities 192 would normally originate from the everyday imperatives of community life and not the abstract high-level political and 193 scientific debates associated with the contradictions between unsustainability and sustainability. In order to be effective, 194 these dialogic accounting entities also have to be able to function as 'inter-mediators' (mediating instruments), i.e. 195 something which intervenes to link and establish a middle position between two or more heterogeneous things in different 196 domains (Miller & O'Leary, 2007; Wise, 1988; Wise & Smith, 1989a, 1989b, 1990). Effective mediating instruments are often 197 objects that play a visible part in different contexts. For example, Wise (1988) describes how in the UK the steam engine 198 operated as a mediating instrument in the integration of physical science, political science, engineering disciplines and 199 business in the 19th century. Because individuals from different academic disciplines (e.g. biology, chemistry, economics and 200 physics) were able to relate to and understand the steam engine on practical and theoretical levels they accepted it as 201 offering a plausible translation of the theories, practices and values of others. In doing so, the steam engine thus operated as 202 an effective mediating instrument (Wise & Smith, 1989a, 1989b, 1990).

203 Dialogic accounting entities act as channels between community life, sustainability policies and sustainability science 204 (Bebbington & Larrinaga, 2014; Gray, 2013; Thomson et al., 2014). These accounts have to be able to construct links between 205 different domains and communities in order to establish spaces for concepts, values and practices to come together and 206 interact, and thus creating the possibility for change. These accounts represent windows that allow members of different 207 communities to observe, interpret and understand each other (Wise, 1988). For example, the changing shape of a mountain 208 snow-cap could be used by local communities to understand the concept of global warming and by climate scientists to 209 measure the local impact of global warming. How effectively these accounts act as mediating instruments is critical to any 210 06 dialogic activism project because they play a powerful constitutive role in any emergent transformation (Kurunmäki et al., 211 2003; Miller et al., 2008). As noted by Miller et al. (2008), understanding how, and the extent to which, these varied and often 212 localised accounts emerge and interact to facilitate these interactions and mediations is crucial for future research.

213 Whilst there are certain commonalities between the objectives of accounting for sustainable transformation and dialogic 214 codification, there are significant differences in the accounting (codifying) processes, accountants and accounts. The 215 fundamental difference is that dialogic codifications are co-produced by external activists and communities who share an 216 intention to critically unveil their shared realities through reflection and action in a struggle for mutual humanisation. A 217 dialogic codification is a systematic representation of the things members of a community want to know more about, rather 218 than what activists think the community wants to learn about. Dialogic codifications emphasise the transformative and 219 creative potential of all humans in producing functional goods, art and music, and in shaping their social and natural 220 environment. Dialogic codifications emerge from encounters between activists and the community. Unlike conventional accounting, which tends to hide its conceptual underpinnings, dialogic codifications explicitly expose 221

"the thought-language with which men and women refer to reality, the levels at which they perceive that reality and
their view of the world" (Freire, 2005, p. 97).

### 224 2.2. Characteristics of dialogic accounting and accounts for sustainable transformation

225 We contend that accounting for sustainable transformation has to inform praxes<sup>10</sup> leading to less unsustainable modes of 226 living; in particular, allowing communities to translate sustainability concepts into their everyday actions, values and 227 cultures to enable local dialogue, co-operative engagement and transformation (Bebbington et al., 2007; Dillard & Roslender, 228 2011). Accounting for sustainable transformation practices include accounts produced by at-risk communities using their 229 words, images and stories that make visible and challenge the reasons for the problems they face. The role of these dialogic 230 accounts is to facilitate communities to develop their understanding of the causes and consequences of unsustainable 231 thinking and actions as a sine qua non for locally relevant praxes (Contrafatto, 2013). Dialogic accounts should also present a 232 vision of how sustainable thinking and action could transform the community, and demonstrate the feasibility of sustainable 233 transformation. If the role of accounting for sustainable transformation is to promote, by paraphrasing Freire (2005), the

Please cite this article in press as: Contrafatto, M., et al. Peru, mountains and los niños: Dialogic action, accounting and sustainable transformation. *Crit Perspect Account* (2015), http://dx.doi.org/10.1016/j.cpa.2015.04.009

6

<sup>&</sup>lt;sup>10</sup> As explained by Freire (2005), praxis is the synthesis of action and reflection. Praxes is the plural of praxis.

dialectical synthesis of critical reflection and action (Thomson & Bebbington, 2005), then they need to resolve the
 contradictions between unsustainable and sustainable development.

It is critical that dialogic accounts document and represent the living code of a community as it evolves and responds to emerging risks, threats, hazards, knowledge and opportunities. It is in the encounters between the different ideas, cultures, objects, symbols, activities and individuals, which constitute the dialogic project, that dialogic accounts are formed and reformed. Table 1 summarises, what we contend to be, the essential attributes of dialogic accounts.

This section has provided a theoretical framework, drawn on the Freire's dialogic action theory, to evaluate the transformative potential of accounting practices when conceptualised as a form of dialogic codification. The theoretical insights discussed in this section are used to analyse the empirical evidence and to construct a narrative of the process of implementing and embedding sustainability issues into a vulnerable community and the role of the locally co-produced accounts in this process. The following section outlines the research methods adopted and provides further details about the community and the project of activism.

### 246 **3. Research design and background to the study**

### 247 3.1. Research methods and data collection

248 The empirical evidence analysed in this paper is drawn from a project that was part of other programmes intended to 249 educate people to live sustainably. This project was instigated by GlobalEd (Global Education for Sustainable Development), 250 a small community interest organisation based in Lima (Peru) and the South West of England, "dedicated to supporting the development and promotion of Education for Sustainable Development" (GlobalEd, 2011).<sup>11</sup> GlobalEd has engaged with 251 252 several institutions (including NGOs, charities, activists, primary and secondary schools, Universities and responsible 253 business organisations) in Peru and the UK on issues related to sustainability, education and community development. In the 254 present paper, we consider a specific project of activism in a vulnerable community, which involved a primary school 255 (school, hereafter) situated in Lucre, a rural community in the Peruvian region of Cusco. In particular, the project was aimed at introducing environmental and sustainability issues into the curriculum of the school (hereafter the Lucre Project). 256 257 Fig. 2 illustrates the scope of the Lucre Project and in particular the links with GlobalEd and other stakeholders and projects.

The focus of our analysis is how environmental and sustainability issues were introduced, taught and embedded in the practices of the Lucre school and wider community. In particular, we are concerned with how accounts, co-produced by the schoolteachers and pupils, helped to mediate between sustainability and the local community in order to promote change to everyday practices in Lucre.

A longitudinal case study methodology (Ahrens & Chapman, 2006; Creswell, 1998; Silverman, 2011) was adopted with most of the fieldwork conducted in 2008 and 2011. Over this period, one of the authors visited Lucre on 2 separate occasions, in April 2008 and in August 2011. The first visit lasted five days and the second visit one week. In May 2013, a further interview with the Director of GlobalEd was conducted to discuss how the project had developed since 2011 and to reflect on the effectiveness of the project. Fig. 3 depicts the timeline of our involvement with the Lucre Project.

Empirical evidence was collected through a series of methods (see Table 2 for more detail): (i) observation within the school and in the wider community; (ii) semi-structured interviews with teachers and pupils of the school; (iii) analysis of the available documents (e.g. reports; newsletters; website; teaching resources; calendars) and (iv) semi-structured interviews and informal talks with the director of GlobalEd.

The interviews, conducted through the medium of Spanish and English languages, were all transcribed and (where necessary) translated into English. Photographs were taken and diaries of observation were kept during the fieldwork in Peru. The transcripts, notes and other empirical data collected through observations, interviews and other methods were interpreted through the theoretical insights discussed in Section 2 to construct a narrative of the process of implementing and embedding sustainability issues into the school and local community. In this paper, we focus our analysis on examples of the dialogic codifications of Lucre's unsustainability and possible solutions of these accounts.

277 3.2. The project background

In this subsection, we provide a brief description of the historic, socio-geographical and economic context of Lucre in
order to frame our analysis for the reader. This brief analysis of the case context helps understand how and why the Lucre
Project was initiated and allows for an evaluation of its impact on the community.

Due to its geographical location (between the Equator and the Tropic of Capricorn) and its specific geomorphological conditions, Peru is characterised by climatic conditions that host a variety of ecosystems (e.g. rainforests, mountains, glaciers, deserts, canyons, oceanic coastal regions). In particular, the Andean Mountains act as a watershed between the wet

<sup>&</sup>lt;sup>11</sup> At the core of GlobalEd's long-term activism is an aspiration to enable, through education and engagement with communities, transformations towards sustainable citizenship. GlobalEd provides professional and pedagogic support to educational institutions, which are involved in teaching and learning Education for Sustainable Development. In addition, GlobalEd promotes partnership between (educational) communities in Peru and the UK to facilitate a deeper understanding of sustainability and its global dimensions (see GlobalEd's website).

### **ARTICLE IN PRESS**

M. Contrafatto et al./Critical Perspectives on Accounting xxx (2015) xxx-xxx

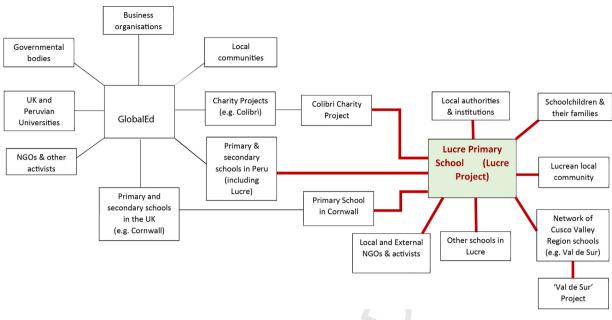


Fig. 2. The Lucre Project and its links with GlobalEd and other stakeholders.

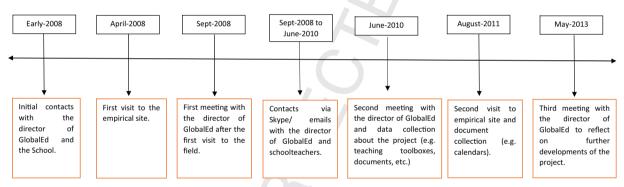


Fig. 3. Timeline of the major interactions/engagement with the Lucre Project.

284 and humid region on the east and the desert area in the west. It is in the western region, and mainly in the Pacific coastal strip, 285 where most of the population lives and where several big cities are situated. The water upon which these cities, and the 286 people living in the surrounding areas, rely on is provided by the rivers flowing down from the Andes. In particular, during 287 the dry season these rivers are supplied by water that originates from the glaciers and snow-caps of the Andes (Hennessy, 288 2005). Peru, whose estimated population is approximately 29.5 million, is a developing country with a high Human 289 Development Index but also a high poverty rate (UNDP, 2010). Although poverty has significantly decreased since 290 2001 when the rate of poverty was 54%, it remains a serious problem with approximately 30% of the population living in poverty (Larepublica, 2011). Although the Gross Domestic Product (GDP) has increased since 2002 (World Bank, 2011), the 291 292 inequality in income and wealth distribution is relatively high with a Gini Index<sup>12</sup> of 49.6% in 2009 (UNDP, 2011).

For centuries the life and prospects of Peruvians has been based on a fragile and uncertain balance between mountains, rivers, water and people. This precarious equilibrium is now at risk, due to the effects of climate change. Peru is the third most at-risk country after Honduras and Bangladesh in relation to the effects of climate change and global warming (Cigarán Paz, 2004) due to intense heat and irregular rainfall (Mark, 2009). The increase in temperature is likely to be one of the major factors that have caused the observable retreat of Peru's glaciers (Hennessy, 2005) and the melt of snow-caps of the Andean mountains. The speedy decline and significance of the glaciers' retreat has increased the risk of avalanches and landslides

<sup>12</sup> The Gini index (Gini, 1936) is commonly used to measure the inequality in the income or wealth distribution. A high Gini coefficient indicates high inequality among values (where 100 on a percentile scale represents maximum inequality).

### M. Contrafatto et al./Critical Perspectives on Accounting xxx (2015) xxx-xxx

#### Table 2

Summary of research methods and data sources.

Methods	Details	Focus
Observations during visits to the field	<ul> <li>2 extended visits to site.</li> <li>Visits to the school and observations of the activities in the classrooms.</li> </ul>	<ul> <li>Context of the school and community of Lucre.</li> <li>School initiatives (gardening, recycling, etc.).</li> </ul>
	Visits to Lucre and surroundings.	• Activities in the classrooms.
Interviews and informal talks	<ul> <li>Interviews with 5 schoolteachers (including the Head teacher).</li> <li>Interviews with 2 schoolchildren.</li> </ul>	<ul> <li>The context of the school and community.</li> <li>The background to the Lucre Project (how, why and when) including retrospective understanding.</li> </ul>
	<ul> <li>Three formal interviews and informal talks with the director of GlobalEd.</li> </ul>	• Initiatives undertaken as a result of the Lucre Project.
	<ul> <li>Interviews with schoolteachers and pupils were conducted in Spanish. Interviews with the director of GlobalEd in English.</li> <li>Email and Skype discussions with schoolteachers and the director of GlobalEd.</li> </ul>	• Perceptions, hopes and beliefs of individuals involved in the Lucre Project.
Analysis of the available	<ul> <li>Documents (e.g. reports, leaflets) describing the Lucre Project: scope, focus and resources.</li> </ul>	• Understanding the features of the Lucre Project.
documents	• Documents describing the school and the context of the Village.	Analysis of the activities/initiatives undertaken in the school.
	• Website of GlobalEd.	• Understanding how and what the school accounts for and reports on the Lucre Project.
	<ul> <li>The 'Peru News CDs' and other digital materials describing the Lucre Project and life in Peru.</li> </ul>	
	The (social) accounts produced by the schoolchildren: calendars, newsletters, photobooks and posters.	

299 (Hegglin & Huggel, 2008). In addition, in more recent years anomalous and irregular rainfall patterns, which has impacted on

300 farming and lives of people particularly in rural areas such as the region of Cusco, have been reported (Hofstader, 2009). 301 The interaction of the Andes, the Amazonian lowlands and the Pacific Ocean significantly affects the Peruvian ecosystems 302 and the lives and prospects of Peruvian people. Each of these factors has represented, and still represents, a source of life and 303 threat to the continued existence of the people of Peru. As well as the Andes supplying the water essential for life in Peru, they 304 also provide stone essential for shelter, infrastructure and crafts. In Peru, mountains are respected and venerated (see also 305 Fraser, 2009). Stone, a symbol of protection, was considered by Incas as something precious and noble to be used to build 306 temples or carvings for the veneration of Gods or 'huacas' (sacred things). The cultural reverence of stone is still visible in 307 Cusco (the ancient capital of Inca Empire) and surrounding area (e.g. the world heritage site of Macchu Picchu).

Lucre is a rural town, with a population of 10,000 people, in the south of the Cusco Region in the Andean highlands. The town lies in the region where the Inca civilization emerged and developed during the 14th and 15th centuries. The primary economic activities of the region are agriculture, extractive industries and tourism. In Lucre, there are three schools: a preschool nursery, a primary school and a secondary school. Having provided a brief description of the context of our case study, we will now present our analysis of the Lucre Project to transform their community through sustainability education.

### 313 4. Teaching and embedding sustainable development in Lucre

In this section, we examine the central roles dialogic codifications/accounts played in the phases in the Lucre Project to transform the sustainability of life in Lucre. We use our overview of generic dialogic processes (Fig. 1) and attributes of dialogic accounting/accounts for sustainable transformation (Table 1) to structure our analysis of the case. Table 3 provides our summary of the 'who, how, when and why' associated with accounting in this dialogic project.

- 318 The following subsections will provide more detail to support the overview provided in Table 3.
- 319 4.1. Teaching and embedding sustainable development in Lucre: pre-design encounters
- "You should consider the context where we are [...]. Peru, and in particular these areas of the highlands, are suffering
   more than others do, the effects of climate change [...]. We see that the mountains around us have less snow... and
   less water [...]. This is a threat for all of us" (04/2008, Teacher, Lucre)

The peculiar geographical context in which Lucre is located, along with the visible changes in the natural and climatic conditions are important factors to understand how the Lucre Project developed. In particular, we contend that the local community's perceptions of risk and uncertainty were important in establishing the need for change in Lucre. The origins of the Lucre Project can be traced back to an initial meeting between the school and Tom Jolly, an educator in sustainable development and founder (and director) of GlobalEd, in relation to another activist project, i.e. Project Colibrì, in which Tom

### M. Contrafatto et al./Critical Perspectives on Accounting xxx (2015) xxx-xxx

### 10

Table 3

Lucre Project: summary of the findings analysed by dialogic transformation processes.

Dynamics	Accounting/accounts	Actors involved
Pre-project design encounters: the Colibrì Project and initial contacts between external activist and the School		11
Construction of empathetic and sympathetic relationships between all actors: emergence of curiosity, interest and trust.	Informal narrative accounts and examples of the external activist's past experience in transforming other communities.	• External activist: Tom Jolly of GlobalEd.
	Function was to inspire and seek the engagement of local community.	• Headmaster and some Lucre Teachers.
Project design encounters: pre-teaching phase – teaching teachers to problematise and teach sustainability issues		
Developing the teachers' understanding of the limiting situations of Lucre (e.g. unsustainability living; poor health conditions). Series of lectures,	Series of problematising accounts drawn from dialogic encounters. These were codifications of Lucre's unsustainability limiting situations.	• External activist: Tom Jolly of GlobalEd.
workshops, informal discussions and knowledge sharing.	Main function as " <i>awareness tools</i> " to mediate amongst sustainability thinking, external activists and local volunteers.	• Headmaster.
		<ul> <li>Teachers.</li> <li>Other partners (e.g. primary schools in the UK).</li> </ul>
Project design encounters: solutions exploration and production of bespoke sustainability educational materials		
Identification of pedagogic tools for teaching sustainability that could enable pupils to understand the unsustainability of Lucre and explore possible more sustainable solutions: production and distribution of education resource boxes.	Series of culturally relevant dialogic codifications/accounts (e.g. pictures, local artefacts, documents) for teaching sustainability. These included problematising accounts and accounts of a future sustainable Lucre.	• External activist: Tom Jolly of GlobalEd.
UNC.	Main function as " <i>pedagogic implementation</i> <i>tools</i> ", to mediate amongst sustainability thinking, teachers and children.	• Volunteer teachers.
Problem posing and solution exploration encounters:		• Other partners (e.g. primary schools in the UK).
<b>delivering the sustainability educative initiative</b> Educating pupils to problematise Lucre's unsustainability and explore possible solutions in the classroom. This was achieved through a range of educative practices that were dialogic in nature.	Exploration of the teachers' problematising accounts and accounts of a future sustainable Lucre to develop an understanding and sense of inclusion and closeness to the topic.	• Teachers.
	Classroom sessions to facilitate <i>decodification</i> and the translation of abstract concepts of sustainable development into the local context. The emergence of pupil versions of the teachers' <i>problematising accounts</i> and <i>accounts of a future sustainable Lucre</i> .	• Children.
Solution implementation: putting into practice		
classroom lessons and impact dissemination Implementation of sustainable praxes, representations and communication through: accounts, open days, festivals and demonstration of the school's initiatives to the wider community.	Construction of multimedia accounts for action and accounts of action, co-produced by children and schoolteachers (e.g. calendars, newsletter), to describe, represent and communicate the school's sustainability initiatives.	• All the school.
	These accounts were <i>representational and</i> <i>communication tools</i> that mediated between the school's project and other communities/ institutions.	• Local community.
		<ul> <li>External activists.</li> <li>Schools of the 'Val de Sur' sustainable network.</li> <li>NGOS, Local Authority, UK partner schools.</li> </ul>

### M. Contrafatto et al./Critical Perspectives on Accounting xxx (2015) xxx-xxx

Jolly was involved. Project Colibrì was a charity initiative, which began in 2003, supporting the integration of homeless children of the Cusco region into local communities and schools. It was through Project Colibrì that contact between Tom Jolly and the school, in particular the head teacher, was made:

"[...] we were introduced to the project of teaching sustainable development in our primary school through Project Colibrì in which Tom was involved [...]. This project [Colibrì] changed the consideration that we previously had of [these] street children. At the beginning, the inclusion of these kids in the classes was quite difficult, because they had unique problematic issues that we needed to deal with [...]. However, we started to see the kids from a different perspective; and we realized how important it was to give them an opportunity" (04/2008, Head teacher, Lucre).

It was through regular interactions regarding the children of Project Colibrì that a sense of communality (i.e. sharing similar concerns) developed between Tom Jolly and the schoolteachers. In other words, the interactions associated with Project Colibrì opened up a sympathetic dialogue (Freire, 2005), i.e. a sense of fellow feeling with regard to the children. From the perspective of Freire, this sympathy-based dialogue was *a sine qua non* for the emergence of mutual trust and closeness (between Tom Jolly and the schoolteachers) that extended beyond the specific practicalities associated with Project Colibrì. It was through this developing mutual trust that an initial interest for, and some curiosity about, the project of teaching sustainable development in the Lucre primary school emerged. As explained by Tom Jolly:

"During one of my first meetings with the headmaster, I was asked to describe what my occupation was. I explained
that I am an educator in Environmental Education [...]. At that time, I knew that primary schools needed to comply
with the requests of the Peruvian Ministry of Education to include environmentalism in taught subjects [...]. For these
reasons, on the first visits, I was careful not to use the word sustainable development but just environmentalism.
Because I am a good fisher and I know how and when to use the right bait [...]. That is what I mean by *nudging*, i.e. the
idea to help them [school and community] to see [these] things from a different perspective" (05/2013, Tom Jolly,
Director of GlobalEd, emphasis added).

In this pre-design phase, Tom Jolly sought to attract the curiosity of school representatives for an initiative that, although was still undefined in its content, seemed to be "novel and interesting" (04/2008, Teacher, Lucre) and potentially useful to conform to Peruvian ministerial programmes. This led to the initiation of dialogue on this topic over a long period and

"it was only after 3-4 years that I think they really realised the importance of our [activism] programme and not only of
the [Lucre] Project. Ultimately, what I really want[ed] is [was] to help them to gain confidence and to find their own
way about these issues." (05/2013, Tom Jolly, Director of GlobalEd).

In other words, Tom acted, using his own words, as a skilful "fisher", not to catch fish, but rather to help them "find their own way" towards safe waters. In this sense, the initial role of Tom was, through a long period of dialogue, to "nudge" the school community towards problematising their unsustainability. He was able to provide witness, through his experience, knowledge and charisma, and testify as to the problems with the sustainability of Lucre and to provide inspiration and legitimation for the schoolteachers' to initiate some form of action. In this pre-project design stage, Tom sought to engage with (and encourage) the school community to build their confidence and capacity to engage with the problem of Lucre's unsustainable development.

Tom's initial interventions, however, created discomfort and some misunderstanding. During these pre-project discussions, the teaching of sustainability development and possible impacts were not fully understood by schoolteachers. A few concerns arose about the feasibility of introducing sustainability into the curricula of the school:

"At the beginning, when Tom came here to speak about the project of teaching sustainable development, we did not
 understand what he was talking about. This project seemed out of our reach..." (04/2008, Head teacher, Lucre)

As these informal dialogues between Tom Jolly and the school continued, they uncovered a number of ways that unsustainable thinking and actions were negatively impacting on Lucre. These dialogues began to legitimate sustainable development as an issue relevant to Lucre and the teaching in the school. Key to these dialogues was the use of examples from Lucre's physical environment and history to illustrate and problematise unsustainability. Unsustainability emerged as a threat to Lucre and limiting the achievement of the teachers' aspirations for the future of the children and Lucre. From these dialogues, the scope and potential of the Lucre Project began to be mutually understood.

"After a few talks with Tom, I/we understood what the [Lucre] Project was about. And I/we started to realize how
relevant it would be for a context as Peru, and Lucre [...]. I always had the hope that through teaching and education it
would be possible to promote a change, from a social and cultural point of view, in the community where we live [...].
The project seemed, at least to me, the right one" (04/2008, Head teacher, Lucre).

Central to these pre-design project dialogues was the importance of locating sustainability/unsustainability in what the schoolteachers repeatedly referred to, during interviews, as *their* environment, i.e. the natural and socio-economic context of Peru and Lucre. It appears that this focus on *their* (specific) rather than *the* (generic) environment/context was key to understand how and why the Lucre Project developed. As discussed previously, their environment was perceived as a source of life. On the other hand, it also posed major risks, uncertainty and potential hazards. The state of the natural environment in Peru and, in particular, of the Andean highlands created serious concerns in some of our interviewees:

418

420

# **ARTICLE IN PRESS**

M. Contrafatto et al./Critical Perspectives on Accounting xxx (2015) xxx-xxx

"You have to understand that for us, for the people of Lucre, in particular, the respect of the natural environment where
we live is essential, because the land and the mountains provide us with the daily necessities (i.e. food and water) we
need to live with..." (04/2008; Head teacher, Lucre).

388 Tom Jolly also expressed similar considerations:

"The life of the community [in Lucre] is very much dependent on its local and surrounding natural environment,
which is so fragile [...]. In a city, we teach kids to save the planet, but they are disconnected and, if I can use this
expression, ultimately divorced. The life of people, kids and teachers in Lucre is really affected by the change in the
climate and the effects of what we globally call global warming [...]. Here, there is a need to daily cope with the
practical problems such as water consumption, quality water, pesticides in agriculture, etc..." (05/2013, Tom Jolly,
Director of GlobalEd).

- In addition, the socio-economic and cultural context of Lucre was considered problematic. As emphasised by two teachers:
- 397 "... to teach in this context has its own peculiarities. Here pupils receive less stimuli from the family and other
   398 educative institutions [...]" (04/2008, Teacher, Lucre).
- 400 "In addition, there are problems with healthy and correct eating habits, as well as with hygienic conditions." (04/2008,
  401 Teacher, Lucre).
- We contend that Tom Jolly acted as an instigator of the process of sensitisation (Freire, 2005) in the school with regard to environmental and sustainable issues. In the words of one interviewee, Tom's intervention was "a stimulus for thinking about these [environmental] issues [...]. For us, the [Lucre] Project [was] a shining light on the horizon; a beacon that guides" (04/2008, Teacher, Lucre). In particular, it appears that Tom's involvement nudged the processes of exposing and reflecting on these issues in such a way that a potential for praxis, in the form of including sustainability in the teaching curriculum, could emerge (Freire, 2005; Bebbington et al., 2007).
- 408 Our analysis suggests that the project of teaching sustainable development in the school was initiated because it was seen 409 as the "right thing to do" (see above quotation) to cope with concerns of the community of Lucre over future sustainability-410 related insecurities, instabilities and uncertainties. These concerns, drawn from their socio-cultural-environmental context, 411 formed part of the limit-situations of the Lucrean people. Understanding these limit-situations also formed the basis for 412 dialogues about aspirations and hope. The pre-design project dialogues problematised the Lucrean world and its limiting 413 conditions in order to provoke critical reflection and encourage further actions (Freire, 2005). The interviewees' reference to visible changes in their natural environment (e.g. glaciers' retreat, level of water in rivers) acted as powerful mediating 414 415 objects (Miller & O'Leary, 2007) to gain local acceptance of the need to integrate sustainability into the school curriculum and 416 wider community.
- 417 4.2. Teaching and embedding sustainable development in Lucre: project design encounters and accounts
  - "To address some of the problematic issues that arise from the concept of sustainable development, we have to change how, what and why to teach..." (09/2008, Tom Jolly, Director of GlobalEd).

It was during the project design phase that the purpose, scope and contours of the Lucre Project were established through a series of dialogical encounters led initially by Tom Jolly. Considerable emphasis was placed on how to codify (Freire, 2005) sustainability thinking and actions in locally meaningful terms. The importance of creating a bespoke project designed for Lucre was seen as critical to any future sustainable transformation. This required educating the teachers in sustainability thinking and action in ways that allowed them to understand, problematise and critically analyse the unsustainable limitsituations of Lucre. In Tom's words, his primary role was to:

- 427 "Teach teachers to be able to teach the unknown and unpredictable, i.e. teach how to deal with the effects and consequences of unsustainability in their everyday life [...]. That is very tricky [...]. Teachers should be more than just 428 teachers; they should be facilitators of the process of learning and understanding of their kids. The context is really the 429 430 most important thing. To teach sustainable development in a city of our [developed] world is much different from 431 teaching in a region/countryside so fragile like Peru and Lucre [...]. Take for example the issue of recycling. Is it really 432 sustainable what we do in our countries [Italy or UK]? What recycling are we speaking about? What does it mean by 433 recycling in a rural area such as Lucre? How should we teach/educate recycling? I do not give any answers for Lucre 434 [...]. When I went to the school, I did not have a prearranged set of data or programme; but I went with blank paper on 435 which I wrote two words: challenges/needs and opportunities. My job [was] to listen and to help [them] to build 436 capacity and confidence to find their own way to deal with such problematic issues." (05/2013, Tom Jolly, Director of 437 GlobalEd).
- The external activist's role in this phase of the Lucre Project was to facilitate the teachers to understand and work out their own unique way to address their local problems. Part of this facilitation involved inspiring and building faith in the teachers of their ability to undertake this complex project. Whilst Tom Jolly had the potential to dictate the design of the Lucre Project,

### M. Contrafatto et al./Critical Perspectives on Accounting xxx (2015) xxx-xxx

441 the data gathered in the field suggests that the project design phase was infused with a dialogic spirit through the promotion 442 of participation, inclusion and local control, via dialogue with (and between) teachers.

- 443 This led to the envisaging of sustainability in the context of Lucre as:
- 444 "Respect for our environment, preservation of our natural resources (e.g. water, land), healthy living standards and 445 protection of our traditions and cultural heritage" (04/2008, Head teacher, Lucre).
- This definition was explicitly embedded within Lucre's traditions, culture and historical heritage, which were also to be sustained.
- "It is important that next generations appreciate their historical and cultural heritage, because a community which
  has no memory and respect for its history is without any future and any development..." (04/2008, Head teacher,
  Lucre).
- The project design phase attempted to facilitate the teachers' understanding of sustainability thinking and actions. Teachers were given the opportunity to explore how best to embed these into the school curriculum. All educators at the school were introduced to sustainability thinking and actions through a series of visits, seminars, workshops, working groups and lectures. The initial learning activities were purposively organised to "encourage a more in depth understanding of sustainable development and education for sustainable development" (06/2010, Tom Jolly, Director of GlobalEd). However, these activities were also important in establishing the foundations of the Lucre Project:
- 457 "The context where I teach is essential. I like starting from what teachers know and to construct, with them,
  458 knowledge. Sustainable development is a concept that helps people to think about and to gather an awareness and
  459 understanding." (06/2010, Tom Jolly, Director of GlobalEd).
- These learning activities, which Tom described as "awareness tools", were designed to "set a challenge for the teachers" (06/2010, Tom Jolly, Director of GlobalEd) and to spur reflection on
- 462 "the vast, complex and multifarious concept of sustainable development [...]. A concept that gives a headache when
   463 one is confronted with its complexities" (05/2013, Tom Jolly, Director of GlobalEd).
- To support these learning activities the teachers in Lucre were partnered with primary school teachers in the UK. These UK teachers, who had been involved in previous GlobalEd projects (see Fig. 2), were able to engage with the Peruvian teachers in order to share knowledge, exchange experiences, build capacity and construct new teaching methods. As argued by Tom Jolly, the links between Lucre and the UK schools were an important part of the design of the Lucre Project, because these "enable[d] a more in depth and bespoke understanding of the global dimension of sustainable development and education for sustainable development." (06/2010, Tom Jolly, Director of GlobalEd).
- 470 The various learning activities (e.g. staff exchanges and visits, workshops and documents exchange) offered the teachers 471 opportunities to share information, knowledge, (mis)understanding and doubts about the concepts (and complexity) of 472 sustainability and how it affected Lucre. These activities involved a series of codifying and decodifying (Freire, 2005) 473 dialogues that helped make visible and establish a locally grounded awareness of sustainability thinking and action. These 474 participative dialogues created a framework (Bebbington et al., 2007) for reflection, discussion and action to take place. Thus, 475 the project design encounters helped create the conditions for problematising and codifying (Freire, 2005) the locally visible 476 unsustainable state (and change prospects) of the Lucre community. The problematisation/codification, in turn, ignited a 477 process of "mediation" (Miller & O'Leary, 2007) and "critical understanding" (Freire, 2005) of the unsustainable Lucrean 478 world. It was through these mechanisms that sustainability thinking and actions informed the initial design of the Lucre 479 Project to embed sustainability into the school curriculum.
- 480 Included in the project design phase was the development of pedagogic tools (or dialogic codifications) to help teachers 481 educate pupils in sustainability thinking and actions. These dialogic codifications, which Tom Jolly described as 482 "implementation tools", were developed by the teachers and GlobalEd in order to plan, organise and deliver their lessons. In 483 addition, these dialogic codifications were designed to promote mutual learning opportunities through interaction between 484 Peruvian pupils and pupils in their UK partner school. These dialogic codifications were collected into resource boxes and 485 distributed to the teachers in Lucre (and the UK). These resource boxes contained photo and picture archives, videos, songs. 486 texts, books, case studies, artefacts and information sheets about each artefact. The resource boxes included artefacts from 487 the Andes and their partner's region in the UK. The resource boxes in Lucre were custom-made to reflect the peculiarities of 488 that community to support the pedagogic needs of the Lucrean schoolchildren. These collections of dialogic codifications 489 were co-produced by the external activist (GlobalEd) and the teachers of Lucre (local working group):
- "It is important to note that these [resource boxes] are not pre ready-made boxes; but these were prepared and built
  up together in relation to the needs of the school. Many of the resources and information included [in the boxes] were
  not [pre-made] as such, but they are constructed together with them [schoolteachers]." (05/2013, Tom Jolly, Director
  of GlobalEd).
- The co-creation of these boxes and their content represented, from the perspective of Freire (2005), the phase of "identification, preparation and provision" of the pedagogic devices for implementing the sustainability project in the Lucre school. The resource boxes contained different dialogic accounts whose purpose was to represent and depict in

## **ARTICLE IN PRESS**

#### M. Contrafatto et al. / Critical Perspectives on Accounting xxx (2015) xxx-xxx

child-comprehensible media the problematic issues related to the (un)sustainability of the Lucrean world. These resource
boxes can be considered as an assemblages of codifications of existential local situations (Freire, 2005), which in turn linked
(Miller & O'Leary, 2007) sustainability issues to the schoolchildren. Thus, by paraphrasing Gray (2013), these accounts
helped to bring "the elephant into the classroom" (p. 311), i.e. made sustainability issues something "familiar with which to
engage with and act for" (Contrafatto, 2013, p. 338, emphasis in the original).

- 502 4.3. Teaching and embedding sustainability thinking and action in Lucre school: accounts, problem posing and solution exploration
- "The lecture does not seem to be simply a transmission of notions, concepts and ideas [...]. It is very much based on
  participation and dialogue between children and teachers and between children themselves [...]. Starting from the
  observation made by the children, the teacher seeks to promote a critical conceptualization of the existing natural
  environment" (04/2008, Diary of the Observation).

508 Sustainability, including environmental concerns, was gradually introduced in the subjects taught in Lucre starting with 509 1st year students and developing in a coherent fashion throughout the school curriculum. During the field trips to the school, 510 we noted teachers encouraging 3rd year pupils to observe their local environment and construct depictions and accounts 511 that described its elements, natural features and observable changes. As emphasised by one of the interviewees, this 512 "continuous observation" of the environment is a "key aspect" of the entire Lucre Project (04/2008, Teacher, Lucre).

The importance of making the local environment visible was also observed in a 3rd year class in 'Environment & Science', which one of the authors attended. The lesson commenced by posing the pupils two questions: (i) Can you describe the environment that you observe? (ii) What are the elements that constitute our environment? The pupils were then split into smaller groups to discuss their responses. The pupils then presented their answers to the questions, which formed the basis of the teacher providing a collective codification of Lucre's natural environment. This codification formed the basis of a class discussion facilitated by the teacher.

The issues covered in one class were explored in other classes and the topics covered in one year were developed in following years. For example, the concept of sustainable development and related topics became the subject of study for 4th, 5th and 6th year classes. Pupil participation and involvement were considered, by teachers of Lucre school, as important components of their sustainability education in order to promote an active interest in the subject area and to enable the pupils to turn their interest into actions. As put by an interviewee:

"In any pedagogic approach I think it is essential to promote participation, starting from the local context in which the
children are [...]. I always prefer to start from the notions and knowledge that children already possess and from these
to construct more knowledge and understanding [...]. In particular, this is very important when we teach and educate
about environmental and sustainable development issues in this context [...]. For me, for us, this [i.e. teaching
sustainable development] means to teach to live and behave in order to ensure in the future a decent life for our
community and our kids. We teach children to respect this environment, which is *their* environment" (04/2008,
Teacher, Lucre, emphasis added)

531 Within the Lucre Project, it was observed that the dialogic codifications (accounts) contained in the resource boxes were 532 important in facilitating the sense of participation and engagement as well as establishing closeness to sustainability 533 thinking and actions. These accounts were used in lessons to make sustainability thinking and actions visible, recognisable 534 and understandable to children by translating the more abstract aspects of sustainability into concrete, visible and familiar 535 part of their lives. The dialogic accounts allowed the children to decipher (i.e. to decode) the complex interaction between 536 sustainability and everyday life in Lucre.

The decoding of these accounts promoted, in Freirean terms, a process of awareness-reaching and critical reflection on Lucre's limit-situations or problematic issues related to unsustainability thinking and actions. These limiting situations were (and are) familiar to the children as they were (and are) things that the children and their community (have) had to cope with. These issues were observed in the visible changes in their natural environment and climatic conditions. In the words of one of the pupils:

"We all have to respect our natural environment [...]. Here in Lucre, our natural environment gives us the food we
need and the place where to live. The plants and trees give us fresh air, the mountains and rivers provide water, the
land and farming [provide] food [...]. We are worried about the changes and status of our environment" (04/2008, 6th
year pupil, Lucre)

546 As discussed in the theoretical section, the observation, examination and reflection on the existing limiting situations, which threaten the future of a community, is a precondition for "problematizing" and ultimately for "identifying solutions to 547 548 transcend" these existential limits (Bebbington et al., 2007, p. 364). In turn, the identification of (possible) solutions is a sine 549 qua non for praxis to take place (Freire, 2005, p. 106). Our analysis of the Lucre Project revealed that these dynamics (i.e. 550 problematisation and solution exploration) created the conditions for action and change to occur. Possible solutions were 551 identified, explored and, then, practical initiatives implemented as an attempt, in the words of an interviewee, of "doing 552 something, although in [our] small way" (04/2008, Head teacher, Lucre) to deal with the problematic situations related to the 553 unsustainability of the community of Lucre.

- 554 4.4. Teaching and embedding sustainability thinking and action in Lucre: praxes, accounting and impact dissemination
- "Our commitment (and hope) is to help, through education of the children, to change the approach of the community towards the environment [...]. We would like to build sustainable living in the everyday life of our community." (04/ 2008, Head teacher, Lucre).
- "We think it is essential to help children to put in practice what they have learnt during the classes [...]. For example, a
  series of activities and initiatives have been adopted since the [Lucre] Project started in an attempt to become and act
  more sustainable" (04/2008, Teacher, Lucre).
- 563 Since 2006, several sustainability-related initiatives have been undertaken at the school. These practical initiatives, 564 which formed part of the Lucre Project, allowed pupils to learn by doing. These included:
- A programme of waste recycling with standardised procedures for recycling and disposing of organic and inorganic waste produced in the school. The organic waste has been used to produce compost that was sold for use in local agriculture.
- Initiatives for the reduction and efficiency in water usage: procedures were implemented to reduce water consumption.
   For example, water used for washing hands was collected in a special container and reused for watering plants and vegetables.
- Organic farming: schoolchildren have been taught how to grow plants and vegetables by adopting organic techniques. The school has grown (and grows) its own organic vegetables for use in the school refectory.
- 577 The organic farming lessons provided children with the capability to undertake similar activities in their own homes, 578 extending the potential transformation beyond the school. Tom Jolly explained that, in his view:
- 579 "...gardening is probably one of the most important initiatives. In the school, they grow food and vegetables that are 580 then eaten; but most important, they [children] learn how to grow the same things at home. Traditionally in the 581 community, people grow maize and potatoes. Now the Andes areas are going through a period of unpredictable 582 climate and this has a huge impact on what locals can or cannot grow. At the school, and in particular with this 583 initiative [i.e. gardening], kids are shown and taught how to manage simple protected cultivation (e.g. greenhouse), 584 how to use complimentary/sacrificial plants instead of pesticides and how to grow other vegetables rather than the 585 traditional ones (i.e. maize and potatoes) [...]. [In other words], they teach all these things to the kids so that they can 586 help their parents to be more innovative and responsible when farming. They have as well a homemade system for 587 reusing water. In the community, the amount of water that will be able to be used in the future is more and more 588 unpredictable; and therefore they should learn how to conserve water [...]. Kids are taught about this too" (05/2013, 589 Tom Jolly, Director of GlobalEd).
- As well as interpreting the teachers' dialogic accounts, the children were involved in producing a series of multimedia and culturally relevant representations of the unsustainability of Lucre, possible solutions and the impact of school activities. These representations, which could be considered to be accounts, formed an integral part of the Lucre Project and were observed to fulfil a range of functions. These accounts were part of the processes of learning and enacting the knowledge, gained in the classroom, in the children's lives outside the school. These accounts included posters, displays, photobooks, newsletters, school open days, festivals and calendars.
- The entities of these accounts included a range of problems and risks to the community of Lucre associated with unsustainable thinking or actions. These problematic issues included: water security, agricultural pollutants, deforestation, excessive waste, extreme weather, food insecurity, poor diet and energy insecurity. Within these accounts were references to more sustainable solutions to these assemblages of risks, for example, waste and water recycling, hydropower, organic agriculture, gardening and healthy eating.
- The children, supported by teachers, produced posters, leaflets, photobooks and newsletters to illustrate and report on the different initiatives carried out in the school (e.g. recycling, water conservation, organic farming). These accounts were the children's way to describe in their own language, culture and media the issues discussed or activities undertaken in the school (see supplementary material, Photo 1). As such, these accounts were a vehicle to engage with others (e.g. other local schools, local authorities and community) to promote sustainability sensitisation campaigns undertaken in the school, for example: water reduction, reducing noise pollution or reusing plastic bottles.
- Supplementary material related to this article can be found, in the online version, at http://dx.doi.org/10.1016/j.cpa.2015.
   04.009.
- The Lucre Project also involved pupils participating in activities to "exhibit" what the "kids had learned and done" in their school (06/2013, Tom Jolly, Director of GlobalEd), such as school open days and festivals. The purpose of these activities was to make visible these activities to the children's families, community and other interested stakeholders. From the analysis undertaken in this paper, it appears that the intention of these accounts of *los niños*' learning was not simply to describe what had happened; but rather these accounts were designed to transform specific aspects of life in Lucre. For example, the school organised a food festival to promote healthy eating behaviour; and an organic farming day to promote more ecological agriculture and other organic-based initiatives.

praxes in the community of Lucre. As described by a teacher:

instead of chemical pesticides" (04/2008, Teacher, Lucre).

16

### M. Contrafatto et al. / Critical Perspectives on Accounting xxx (2015) xxx-xxx

that the production of relevant accounts acted as a form of mediation to enable further change towards more sustainable

The use of dialogic-infused accounts supported the process of attaining Lucre Project's ultimate aim, which was to "educate the community to build sustainable living through educating the children" (04/2008, Teacher, Lucre). We contend

"We believe and hope that the [Lucre] Project and the [practical] initiatives can change the mentality of the families of our children and, as a consequence, of our community in the way of living and in the way of doing agriculture and

farming. For example, these initiatives demonstrate how important it is to save water and to use organic fertilizers

One novel form of accounting in the Lucre Project was the production by the school, in collaboration with partners schools

Supplementary material related to this article can be found, in the online version, at http://dx.doi.org/10.1016/j.cpa.2015.

616 617

618 619

- 620
- 621

622

623 624

625

626

627

04.009. 628 These calendars contain pictures/drawings and short narratives that illustrated the learning activities undertaken in the 629 schools. Each month portrays a different dimension of sustainability. Selected images from the "Life in the Andes. Calendar 630 2009" are exhibited below (see supplementary material, Photos 3-5). The themes illustrated in each calendar reflect the 631 issues related to the eight doorways to achieving sustainable schools by 2020, drawn from the Sustainable Schools 632 2020 programme of the UK Department of Education to attain, through education, sustainable schools by 2020 (see GlobalEd, 633 2011). The programme is divided in 8 parts, each of which describe the doorways to sustainability and incorporates the 634 following areas: food/drink; energy and water; travel and traffic; purchasing and waste; buildings and grounds; inclusion 635 and participation; local well-being; global dimension.

in the UK,<sup>13</sup> of a series of calendars, named "Life in the Andes"<sup>14</sup> (see supplementary material, Photo 2).

Supplementary material related to this article can be found, in the online version, at http://dx.doi.org/10.1016/j.cpa.2015. 636 637 04.009.

As mentioned above, each month is dedicated to a specific theme. The months of March, May and August (see 638 639 supplementary material, Photos 3-5) describe respectively the issue related to "el agua" (water), "la energia" (energy) and "la alimentacion" (food and drink). Each section is structured in two parts. The bottom part contains the weeks and days of 640 641 the specific month (written in Spanish and English). In addition, each month includes a picture drawn by pupils in Lucre 642 that represents how unsustainability thinking and actions manifests itself in Lucre. There is also another drawing from the 643 UK partner school that is used to juxtapose the situations in Peru and the UK (see top part of the calendar). This drawing 644 provides a visual comparison of how the same unsustainability thinking affected UK pupils in their towns and villages. The 645 drawings depicted in the calendar are the representation through children's eyes of the problematic issues at stake. The 646 comparison between the situation in Peru and the UK is reinforced by two brief narratives (written in English).<sup>15</sup> one from 647 the children in Lucre and one from children in the UK, that problematise the unsustainability of the respective communities. These narratives contained accounts of the actions taken (or necessary to undertake) to improve the 648 649 sustainability of Lucre.

For example, the sections dedicated to "El agua" (water) and "La energia" (energy) describe the complex 650 interrelationships between energy (e.g. hydroelectricity) produced for the community, the water levels in the rivers and 651 the size of glaciers in the Andes. In particular, these sections represent the Lucrean children's concerns of the implication for 652 the prospects of their community due to the visible deglaciation of the Andes and reduction of river water levels. These 653 654 calendars represent the children's way to understand and illustrate the problematic issues related to the unsustainability and the consequent need to try and "do something" (04/2008, 6th year pupil, Lucre). As reported in the calendar: 655

656 "Our rivers throughout the Andes are becoming very polluted with the effluents from towns and cities [...]. As the 657 amount of water in our rivers becomes less, the concentration of those pollutants increase, which leaves us with a 658 chemical soup for drinking water [...]. In [the] school we are learning how precious water is and how to manage it 659 intelligently" (Life in the Andes, Calendar 2009, January).

Similar considerations are reported in the months of March and August, respectively about energy and food/drink: 660

661 "We don't actually use much energy, but what we do use is very inefficient. Our electricity in Peru is mostly generated 662 by hydro-electric power stations that rely on the big rivers we have in the Andes. These however will run dry as the 663 glaciers that feed them eventually disappear. We will have to be very aware of renewable energy solutions not only to 664 power our schools but also our homes and businesses of the future" (Life in the Andes, Calendar 2009, March).

<sup>&</sup>lt;sup>13</sup> Our school in Lucre had strong links with a British primary school located in Cornwall (see Fig. 2). This primary school was already a participant of GlobalEd's programme of sustainable development education since the early 2000s. The UK and Lucre schools, through the mediation of GlobalEd, actively participated in common initiatives aimed at sharing knowledge and teaching/learning methods as well as at disseminating activities undertaken. Detailed analysis of the activities of the British primary school is out with the scope of this paper.

<sup>&</sup>lt;sup>14</sup> The first calendar was published in 2007 and, as far as we are aware, calendars are still produced nowadays.

<sup>&</sup>lt;sup>15</sup> The use of English for the narrative sections was taken for two reasons. First, this was done to encourage the Lucrean children to learn English. Second, the use of English fostered the sale of the calendars in the UK. However, whether the use of English hampered the possibility for dialogue with local actors is something worthy of further consideration.

### M. Contrafatto et al./Critical Perspectives on Accounting xxx (2015) xxx-xxx

"[...]. There are big plans to make Andean farming more efficient which is good idea [...]. The Andes has the potential
to make a huge contribution to food security and must be done sustainably. In our school we are learning how we can
produce our own food" (Life in the Andes, Calendar 2009, August).

669 These calendars represent a form of a dialogic codifications (or accounts for sustainable transformation) as they possess 670 many of the attributes associated with dialogic accounting for sustainable transformation (see Table 1). We observed that 671 they were used to inspire change and local activism, to attempt to legitimate community action, to help others understand 672 the reasons for the unsustainable state of Lucre, and to expose the contradictions between sustainable and unsustainable 673 thinking. The format of the calendar (i.e. an annual account) allows the presentation of a multimedia and holistic account of 674 the unsustainability of the community. The images and narratives do show the impact of the limited sustainability praxes 675 undertaken in Lucre and were intended to facilitate dialogues and co-operation with other stakeholders. For example, some 676 calendars were exchanged with partner schools in the UK, others donated to local partners associated with Lucre (e.g. local 677 NGOs, local authorities, other schools, etc.) and others sold, mainly in the UK, to raise funds for the Lucre Project.

The images and text contained in each calendar represent the consequences of unsustainable thinking and action in the community of Lucre. It is also possible to observe changes in the unsustainability of Lucre through comparison between the content of each of the annual calendars. The calendars can also be seen to explore other more sustainable future scenarios for Lucre. In particular, these calendars can be seen as acting as effective mediating instruments (Miller & O'Leary, 2007) between sustainability concepts and life in Lucre and provide a space for creative expression.

### 683 4.4.1. Summary

702

684 Collectively the accounts discussed above communicated and reported to the pupils and others the issues debated, 685 knowledge gained and the activities undertaken during the Lucre Project. These accounts were both the result of dialogic 686 learning processes and an opportunity for further dialogic problematisation and solution exploration in the wider community. 687 These were not formal or standardised forms of social and environmental accounts, rather these were locally relevant, 688 homemade and creative practices to represent, make visible and make understandable to others (Miller & O'Leary, 2007) the 689 problems of unsustainability in Lucre and how to begin embedding sustainability thinking and actions. Paraphrasing Miller 690 et al. (2008), these accounts represented the "localised metrics and language" (p. 963), transcending the Lucre school 691 boundaries, through which the schoolchildren and teachers were able to communicate, interact and act with other 692 stakeholders: children's families, local and regional communities, and other local schools. From the theoretical perspective 693 adopted in this paper, these locally-produced accounts represented culturally relevant codifications of the concrete 694 manifestations of unsustainability in Lucre. In terms of Freire, these codifications played a pivotal role as inter-mediators that 695 bridged (Miller et al., 2008) the school community with other groups (e.g. families, local partners, etc.). In particular, from the 696 empirical analysis undertaken in this paper, it appears that in this process 'los niños' transformed themselves from pupils 697 learning about sustainability to 'teachers' teaching the community and inspiring others to take action:

"My hope is that through what we are learning and doing we can help people of [our] community to understand and
act towards the respect and preservation of our *medio ambiente* [i.e. our environment]. [...]. This is the source of [our]
life" (04/2008, 6th year pupil, Lucre).

### 701 **5. Case evaluation and concluding comments**

- "The changes in the community are small stages of a wider [sustainable] change [...]. The [Lucre] Project has produced
  some visible impacts and changes. Sure, children are growing foods in a more organic ways also at home and they are
  acting in a more responsible ways [...]. The local authority has adopted a recycling system, which before it did not
  have. Now the process of recycling is certainly more efficient and less impacting." (05/2013, Tom Jolly, Director of
  GlobalEd).
- Our analysis reveals that the Lucre Project did result in some transformation in Lucre. In the interviews with the children, the children's answers<sup>16</sup> suggested that the project had stimulated their critical thinking and promoted reflections about the unsustainability of Lucre (Freire, 2005). In particular, they emphasised the fact that the Lucre Project had helped them to "see things from a different light" (04/2008, 6th year pupils, Lucre) and to understand the importance of protecting their local environment.
- The interviews with teachers contained statements that described strong hopes and aspirations for the future lives of the children and greater confidence in the ability of the school, and education, to transform a community. The teachers perceived the school as a significant and influential component of the social life of Lucre. As put by Tom Jolly, in rural settings, schools
- "are really the pulsing heart and the core of the communities. The school [in our study], the teachers and the initiatives
  undertaken by them are esteemed and seen as a point of reference. These are examples of good practice (for the
  community) to carry out their economic and social activities: e.g. farming" (05/2013, Tom Jolly, Director of GlobalEd).

<sup>&</sup>lt;sup>16</sup> During the interview and conversations pupils were asked to describe: (i) the activities in which they were involved; (ii) their perceptions of the state and prospect of the natural environment; (iii) their aspirations in terms of future job and career; and (iv) their hopes and beliefs for the future.

### M. Contrafatto et al./Critical Perspectives on Accounting xxx (2015) xxx-xxx

This local empowerment was observed by the establishment of a network of 15 teaching institutions, including preschools as well as secondary schools in the Cusco Valley region (the 'Val de Sur' Project), inspired by the Lucre Project and independent of any involvement from GlobalEd. These institutions have voluntarily come together to introduce sustainability into their curricula. As emphasised by one of the teachers (in a conversation held during the second visit to the site in 2011), this network provided the opportunity to share know-how, resources and good practice locally. As a result, there has been an increase in the participation of schools in addressing some of the sustainability challenges at a regional level.

From our analysis, it appears that the Lucre Project has enabled a degree of transformation in Lucre and the surrounding area. However, it cannot be concluded that Lucre is now sustainable and almost all interviewees stated that there was much more still to do. Although some changes in the wider community were observable (e.g. the sensitisation campaigns, changes in waste management), these changes were considered by the participants as the initial steps in a wider programme of sustainable change. In the words of Tom Jolly:

"Are these changes huge? Certainly not [...]. But change is a slow process and time is needed. We [they] have just started..." (06/2013, Tom Jolly, Director of GlobalEd).

The Lucre Project seems to possess many of the attributes associated with dialogic activism and followed the generic pathways outlined in Fig. 1. The interviews with teachers, pupils, documentary analysis and direct observations indicated that the Lucre Project was beginning to achieve some of its objectives, i.e. "educate the community to build sustainable living through educating the children" (Teacher, Lucre). However, it is not possible to conclude that it has achieved these objectives, as the project is long-term in nature and still unfolding.

There were signs of transformative praxes away from unsustainability and, in particular, the calendars (and the other accounts) suggest the existence of well-developed and locally grounded understanding of the problems arising from unsustainable thinking and actions, and a knowledge of more sustainable alternatives. Hence, from the analysis undertaken, it would appear that there is sustainable transformation beginning to emerge in Lucre and that the use of dialogic accounts/ codifications have been important in facilitating this change process.

As illustrated in Table 3 (see Section 4) accounts were integral to, and embedded within, this transformative process and fulfilled key roles. The use of accounts appeared to be significant in the evolution of the Lucre Project and extending its impact in the wider community (of Lucre and beyond). These accounts possessed many of the attributes of dialogic codifications (see Table 1) and appeared to be associated with examples of sustainable transformation actions. The relationship between the accounts and actions is very difficult to untangle, but in our analysis, is consistent with the theory of dialogic activism (Freire, 2005; Thomson & Bebbington, 2004, 2005)

Accounts were involved in this project of activism, but appeared to be largely subordinated to the sustainability discourse and community values. These accounts were multidimensional and multimedia. These were co-created by the community for their purposes and were designed to problematise, raise consciousness, revaluate their gifts and capabilities, identify feasible solutions, inspire actions, legitimatise praxes and communicate the changes to others. These accounts were very different from corporate social responsibility reports or sets of sustainable development indicators, but appeared to be effective and, therefore, worthy of further consideration. It would be wrong to argue Lucre is now a sustainable community, but we would argue that the community is more knowledgeable, less fatalistic and more resilient.

756 The analysis undertaken in this paper suggests that there are possible positive roles for sustainable accounting (and 757 accounts) that are specifically designed for transforming communities. This observation poses the question as to what extent 758 existing sustainable accounting practices could transform communities (and what communities they would build). It would 759 be an interesting exercise to examine the assumed community that underpins different sustainability accounting practices. 760 This thought exercise would also identify those communities excluded from these practices and to what extent these 761 practices could contribute to a process of de-communitization (e.g. increasing the distance between, for example, a 762 multinational corporation and oppressed communities). This exercise was not undertaken in this paper, but is an area of 763 further research that will be considered by the authors. The Lucre school case study would suggest that greater 764 communitization could increase the potential of sustainable accounting to produce positive effects towards more 765 sustainable transformative praxes.

766 From the perspective of accounting and accounting for sustainability, these results provide a basis for further potential 767 investigation. For example, it would be useful to investigate how and to what extent it is feasible and desirable to conjugate 768 more traditional accounting activities with practical sustainable experiments (Contrafatto, 2013). What practical initiatives 769 could be adopted? How should these be constructed? It does appear that we can learn much from 'los niños' in the mountains 770 in Peru. The value of the Lucre Project has already been recognised in the Cusco Sacred Valley where, as mentioned above, 771 14 other local schools are now engaged in similar projects. This has created a wider learning community with greater 772 potential for sustainable transformation and for further expansion in Peru and beyond. It would appear that there is considerable value in examining other transformative action processes with the open gaze of children to identify these 773 774 alternative accounting practices that play a positive role in social movements.

Another observation worthy of further research is considering the development from 'accounts' to 'en-counts' or 'accounts of dialogic encounters'. Social *en-counts*, rather than being just ways of a-counting to others (from the Latin 'a' (to others) and 'count' (account)), represent forms of confrontational accounts, i.e. encounters between and with others, through which to discuss, make visible and gather a dialogic understanding of the issues at stake. Such forms of en-counts could be

Please cite this article in press as: Contrafatto, M., et al. Peru, mountains and los niños: Dialogic action, accounting and sustainable transformation. *Crit Perspect Account* (2015), http://dx.doi.org/10.1016/j.cpa.2015.04.009

18

731

732

### M. Contrafatto et al. / Critical Perspectives on Accounting xxx (2015) xxx-xxx

779 designed to allow the engagement with and between different stakeholders. In our case analysis, it appears that the various 780 initiatives organised in the pre-teaching phase (i.e. workshops, seminars, discussion groups) resembled some forms of social 781 en-counts that gave the schoolteachers an opportunity to share information, knowledge, (mis)understanding and concerns to 782 visualise and further reflect on the implications of teaching (and embedding) sustainable development in the context of 783 Lucre.

784 Finally, the findings of our case study suggest that accounts produced and interpreted using the principles of dialogic activism can be supportive in transformation projects. Therefore, we conclude that there is merit in drawing upon dialogic 785 786 codifications to inform the design of accounts for sustainable transformation. The conceptual framework outlined in Fig. 1, 787 which integrates critical pedagogy and sustainable accounting, could inform the development of more effective accounts for 788 sustainable transformation and evaluate the transformative potential of other sustainable accounting practices. However, 789 any evaluation has also to be considered in the context of any associated transformative projects. There does appear to be 790 opportunities for social accountants to support community activists in constructing dialogic accounts with the potential to 791 contribute positively to specific action projects. Further research into accounts used in different activism projects is needed 792 in order to explore whether and to what extent certain types of codifications are more effective than others and to collect 793 examples of accounts to add to the assemblage of possible social and environmental accounting practices.

### 794 **Q8 Uncited references**

#### 795 Gray (1992, 2002) and Huckle and Sterling (1996).

#### 796 Acknowledgements

797 We would like to thank all the teachers and pupils at Lucre Primary School who took part in the research. In particular, we 798 are especially grateful to Tom Jolly (Director of GlobalEd) and Sarah Broxholme for many helpful comments, suggestions and 799 ideas throughout developing this paper. The comments and suggestions of the two anonymous referees and the guest 800 editors, Charles Cho and Sophie Spring, have been extremely important. In addition, we would like to thank Rania Kamla and Lorna Stevenson for their constructive and helpful comments on an early version of this paper. Finally, we would like to 801 802 thank the attendees at the BAFA Accounting Education SIG Annual Conference held at the University of Winchester in 803 2011 and the participants in the workshop on "Activism and Accounting" organised at the University of Strathclyde in 2013.

#### 804 References

841

- 805 Ahrens, T., & Chapman, C. (2006). Doing qualitative field research in management accounting: Positioning data to contribute to theory. Accounting, Organizations 806 and Society, 31(8), 819-841.
- 807 Bebbington, J., Brown, J., Frame, B., & Thomson, I. (2007). Theorizing engagement: The potential of a critical dialogic approach. Accounting, Auditing and 808 Accountability Journal, 20(3), 356-381.
- 809 Bebbington, J., & Larrinaga, C. (2014). Accounting and sustainable development: An exploration. Accounting, Organisations and Society, 39(6), 395-413. 810
- Bebbington, J., & Thomson, I. (2007). Social and environmental accounting, auditing and reporting: A potential source of organizational risk governance? 811 Environment and Planning C, 25(1), 38-55.
- 812 813 814 815 Cigarán Paz, N. (2004). Bridging gaps in dealing with climate change: The case of Peru.. Available at: http://unfccc.int/files/meetings/cop\_10/at\_the\_kiosk/ 15 dec wednesday/
  - Contrafatto, M. (2013). Utopia" and "passion": A commentary on sustainability + accounting education: The elephant in the classroom. Accounting Education: An International Journal, 22(4), 336-339.
- 816 817 818 819 Contrafatto, M. (2014). The institutionalization of social and environmental reporting: An Italian narrative. Accounting, Organizations and Society, 39(6), 414-432. Contrafatto, M., & Bebbington, J. (2013). Developing techniques for stewardship: A Scottish study. In L. Mook (Ed.), Accounting for social value. Toronto: University of Toronto Press
  - Cooper, C. (1992). The non and nom of accounting for (m)other nature. Accounting, Auditing and Accountability Journal, 15(3), 16-39.
- 820 Cooper, C., Taylor, P., Smith, N., & Catchpowle, L. (2005). A discussion of the political potential of social accounting. Critical Perspectives on Accounting, 16(7), 821 951-974.
  - Creswell, J. (1998). Qualitative inquiry and research design: Choosing among five traditions. London: Sage Publications.
- 822 823 Crossley, N. (2003). Even newer social movements? Anti-corporate protests, capitalist crises and the remoralization of society. Organization, 10(2), 287-307. 824 Den Hond, F., & De Bakker, F. G. (2007). Ideologically motivated activism: How activist groups influence corporate social change activities. Academy of Management 825 Review, 32(3), 901-924.
- 826 Q9 Dey, C., Russell, S., & Thomson, I. (in press). Activism, arenas and accounts in conflicts over tobacco control. Accounting, Auditing and Accountability Journal (in 827 press).
- 828 Dillard, J., & Roslender, R. (2011). Taking pluralism seriously: Embedded moralities in management accounting and control systems. Critical Perspectives on 829 Accounting, 22(2), 135-147. 830
  - Everett, J. (2004). Exploring (false) dualisms for environmental accounting praxis. Critical Perspectives on Accounting, 15(8), 1061–1084.
- 831 832 Fraser, B. (2009). Climate change impacts revealed: Disease in Peru. Scientific American. Available at: http://www.scientificamerican.com/article. cfm?id=climate-change-disease-peru (accessed May 2011).
- 833 Freire, P. (2005). The pedagogy of the oppressed. New York, USA: Continuum.
- 834 Gallhofer, S., Haslam, J., Monk, E., & Roberts, C. (2006). The emancipatory potential of online reporting: The case of counter accounting. Accounting, Auditing and 835 836 Accountability Journal, 19(5), 681-718.
- Gini, C. (1936). On the measure of concentration with special reference to income and statistics, General Series No. 208. Colorado College Publication. 837
  - Global Education for Sustainable Development (GlobalEd) (2011). Available at: http://www.globaled.org.uk/ (accessed June 2011).
- 838 Gray, R. H. (1992). Accounting and environmentalism: An exploration of the challenge of gently accounting for accountability, transparency and sustainability. 839 Accounting, Organizations and Society, 17(5), 399-425. 840
  - Gray, R. H. (2002). The social accounting project and accounting organization and society: Privileging engagement, imaginings, new accountings and pragmatism over critique. Accounting, Organizations and Society, 27(7), 687-707.

842

843

844

845

846

847

848

849

850

851

852

853 854

855

856

857

858

859

860

861

862 863

864

865

866

867

868

869

870

M. Contrafatto et al. / Critical Perspectives on Accounting xxx (2015) xxx-xxx

- Gray, R. H. (2010). Is accounting for sustainability actually accounting for sustainability...and how would we know? An exploration of narratives of organisations and the planet. Accounting, Organizations and Society, 35(1), 47-62.
- Gray, R. H. (2013). Sustainability + accounting education: The elephant in the classroom. Accounting Education: An International Journal, 22(4), 308-332.

Gray, R. H., Brennan, A., & Malpas, J. (2014). New accounting: Towards a reframing of social accounts. Accounting Forum, 38(4), 258-273.

- Harte, G., & Owen, D. (1987). Fighting de-industrialisation: The role of local government social audits. Accounting, Organisations and Society, 12(2), 123-141. Hegglin, E., & Huggel, C. (2008). An integrated assessment of vulnerability to glacial hazards. A case study in the Cordillera Blanca, Peru. Mountain Research and Development, 28(3/4), 299-309.
  - Hennessy, H. (2005). Peru's glaciers in retreat. BBC News. Available at: http://news.bbc.co.uk/1/hi/world/americas/4720621.stm. (accessed June 2011).

Huckle, J., & Sterling, S. (1996). Education for sustainability. London: Earthscan.

- Hofstader, C. (2009). Climate change affecting Peru right now. Oxfam America. Available at: http://www.oxfamamerica.org/articles/ climate-change-affecting-peru-right-now (accessed June 2011).
- IPCC (2013). Climate change 2013: The physical science basis.
- Jack, L., Davison, J., & Craig, R. (2013). The power of accounting communication. In L. Jack, J. Davison, & R. Craig (Eds.), The Routledge companion to accounting communication. London and New York: Routledge.

Kneip, V. (2013). Protest campaigns and corporations: Cooperative conflicts? Journal of Business Ethics, 118(1), 189-202.

Kurunmäki, L., & Miller, P. (2011). Regulatory hybrids: Partnerships, budgeting and modernizing government. Management Accounting Research, 22(4), 220-241. Larepublica. (2011). Available at: http://www.larepublica.pe/11-01-2011/pobreza-se-redujo-30-en-el-2010-0 (accessed April 2011).

- Lehman, G. (2001). Reclaiming the public sphere: Problems and prospects for corporate social and environmental accounting. Critical Perspectives on Accounting, 12(6) 713-733
- Lehman, G. (2002). Global accountability and sustainability: Research prospects. Accounting Forum, 26(3/4), 219-232.
- Mark, B. G. (2009). Climate change & tropical Andean glaciers. Available on: http://www.aast.cl/docs/glaciares/BryanMark\_ClimChange& tropicalAndeanGlaciers\_Chile09.pdf (accessed June 2011).
- Napier, C. (1993). The allegory of the field: Accounting, cartography and representation. Presented at critical perspectives of accounting conference.
  - Miller, P., Kurunmäki, L., & O'Leary, T. (2008). Accounting, hybrids and the management of risk. Accounting, Organizations and Society, 33(7/8), 942-967.
- Miller, P., & O'Leary, T. (2007). Mediating instruments and making markets: Capital budgeting, science and the economy. Accounting, Organizations and Society, 32(7/8), 701-734.
- Neu, D. (2000). Accounting and accountability relations: Colonization, genocide and Canada's first nations. Accounting, Auditing & Accountability Journal, 13, 268-288.
- Neu, D. (2006). Accounting for public space. Accounting, Organizations and Society, 31, 391-414.
- Silverman, D. (2011). Interpreting qualitative data (4th ed.). London: Sage Publications.
- Solomon, J., & Thomson, I. (2009). Satanic mills: An illustration of Victorian external environmental accounting? Accounting Forum, 33(1), 74-87.
- 871 872 873 Sterling, S. (2001). Sustainable education: Re-visioning learning and change, Schumacher Briefing No. 6. Green Books.
  - Thomson, I., & Bebbington, J. (2004). It doesn't matter what you teach? Critical Perspectives on Accounting, 15(4/5), 609-628.
- 874 875 Thomson, I., & Bebbington, J. (2005). Corporate social reporting: A pedagogic evaluation. Critical Perspectives on Accounting, 16(5), 507-533.

876 877 Thomson, I., Grubnic, S., & Georgakopolous, G. (2014). Exploring accounting and sustainability hybridisation. Accounting Organisation and Society, 39(6), 453-476. UNDP (2010). Human development report 2010 (20th ed.) Available on: http://hdr.undp.org/en/media/HDR\_2010\_EN\_Complete\_reprint.pdf (accessed June 2011).

- 878 UNDP. (2011). Available at: http://hdrstats.undp.org/en/indicators/161.html (accessed May, 2011).
- 879 Wise, M. (1988). Mediating machines. Science in Context, 2(1), 77-113.
- 880 Wise, N., & Smith, C. (1989a). Work and waste: Political economy and natural philosophy in nineteenth century Britain (1). History of Science, xxvii, 263-301. 881 Wise, N., & Smith, C. (1989b). Work and waste: Political Economy and natural philosophy in nineteenth century Britain (2). History of Science, xxvii, 391-449. 882 Wise, N., & Smith, C. (1990). Work and waste: Political economy and natural philosophy in nineteenth century Britain (3). History of Science, xxviii, 221-256. 883 World Bank. (2011). Available at: http://data.worldbank.org/indicator/NY.GDP.MKTP.KD.ZG (accessed May 2011).